

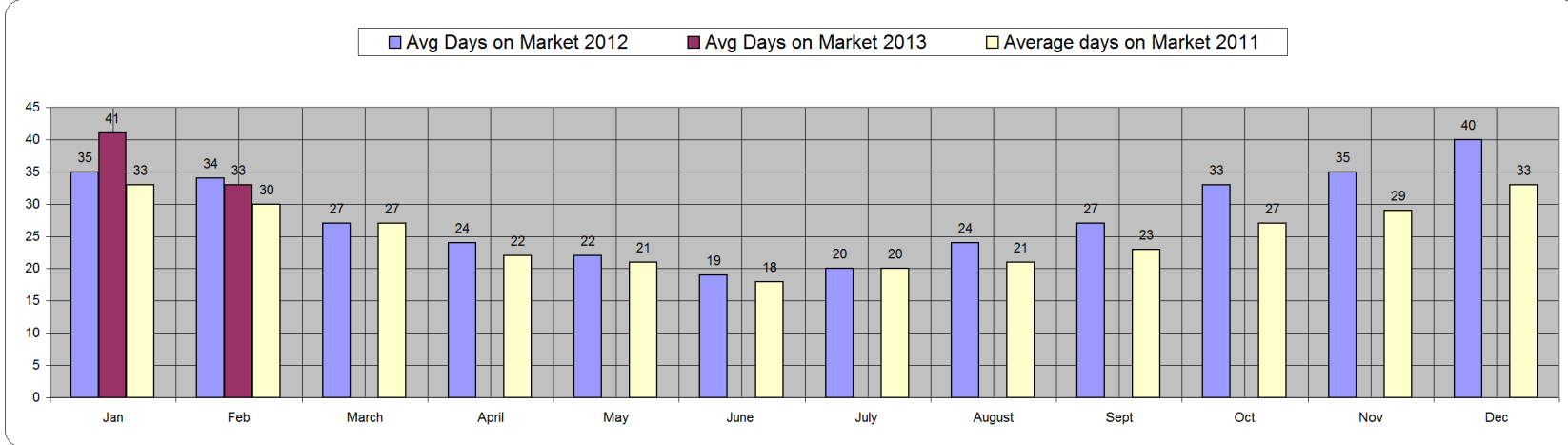
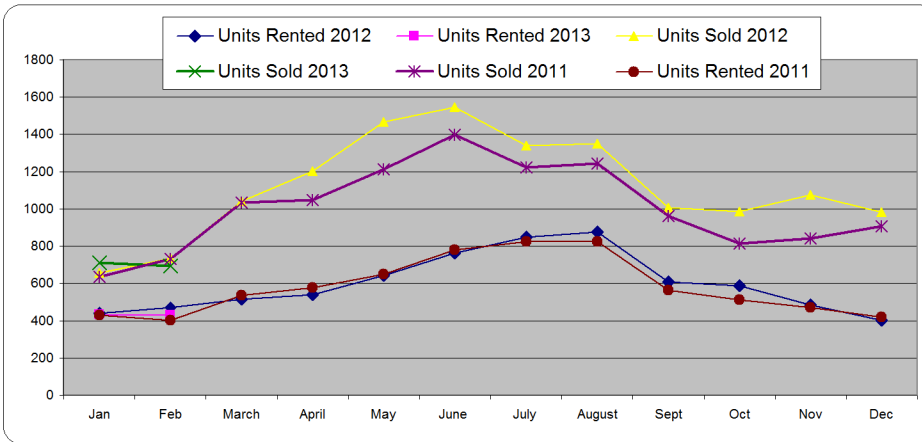
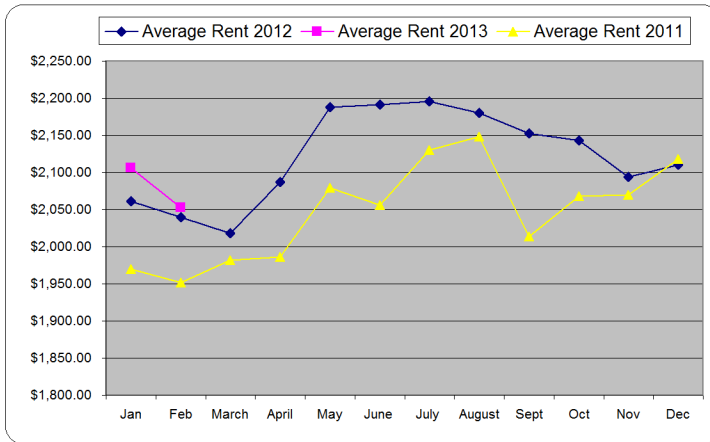
2012 - 2013 Comparison Rental Statistics for Fairfax County Virginia. Properties with less than 3000 square feet.

Month	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	Average
Average Monthly Rent 2011	\$ 1,970.00	\$ 1,952.00	\$ 1,982.00	\$ 1,986.00	\$ 2,079.00	\$ 2,056.00	\$ 2,130.00	\$ 2,148.00	\$ 2,014.00	\$ 2,068.00	\$ 2,070.00	\$ 2,118.00	\$ 2,047.75
Average Days on Market 2011	33	30	27	22	21	18	20	21	23	27	29	33	25
Units Rented 2011	428	403	535	578	650	779	826	823	562	512	469	419	582
Units Sold	636	730	1034	1047	1212	1399	1224	1245	963	815	841	907	1004
Average Monthly Rent 2012	\$ 2,061.00	\$ 2,040.00	\$ 2,018.00	\$ 2,087.00	\$ 2,188.00	\$ 2,191.00	\$ 2,196.00	\$ 2,180.00	\$ 2,153.00	\$ 2,143.00	\$ 2,094.00	\$ 2,110.00	\$ 2,121.75
Average Days on Market 2012	35	34	27	24	22	19	20	24	27	33	35	40	28
Units Rented 2012	439	470	515	541	641	763	849	876	609	589	486	403	598
Units Sold 2012	655	736	1041	1202	1468	1547	1338	1349	1007	986	1074	981	1115
Average Monthly Rent 2013	\$ 2,106.00	\$ 2,053.00											\$ 2,079.50
Average Days on Market 2013	41	33											37
Units Rented 2013	433	429											431
Units Sold 2013	712	694											703



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