

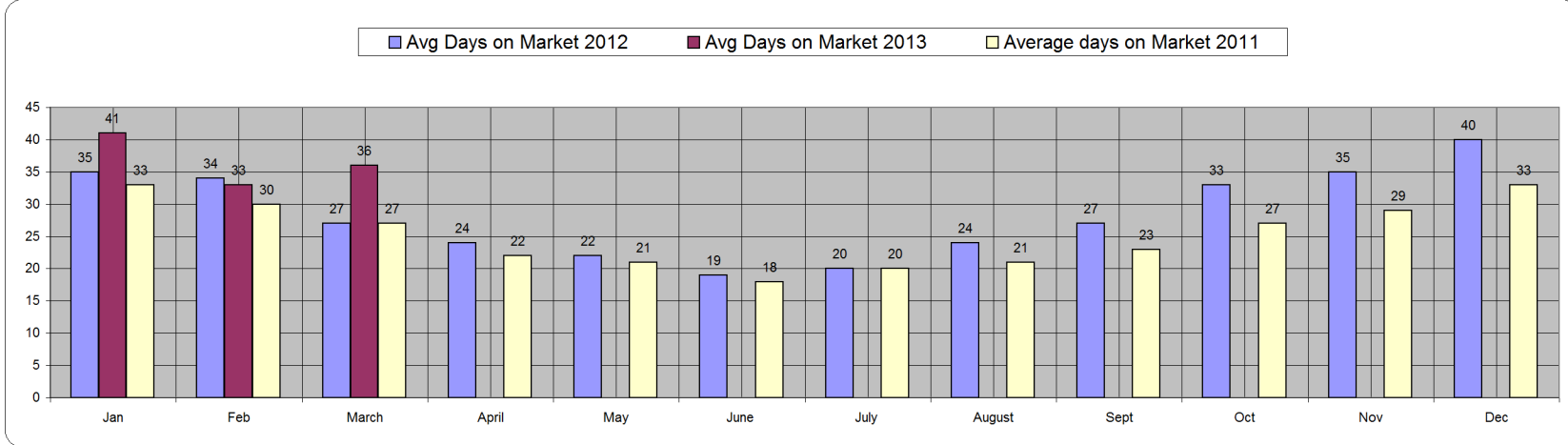
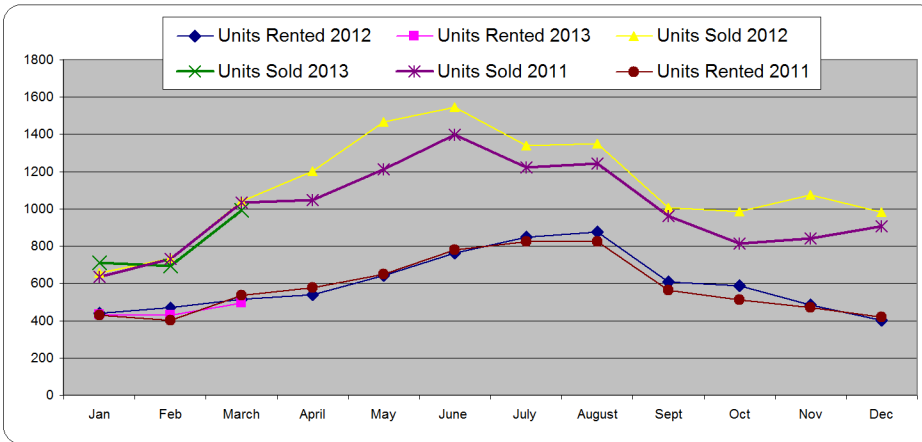
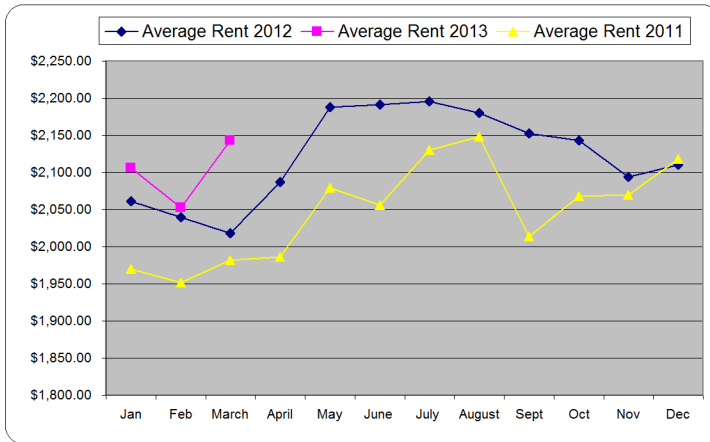
## 2012 - 2013 Comparison Rental Statistics for Fairfax County Virginia. Properties with less than 3000 square feet.

Month	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	Average
<b>Average Monthly Rent 2011</b>	\$ 1,970.00	\$ 1,952.00	\$ 1,982.00	\$ 1,986.00	\$ 2,079.00	\$ 2,056.00	\$ 2,130.00	\$ 2,148.00	\$ 2,014.00	\$ 2,068.00	\$ 2,070.00	\$ 2,118.00	\$ 2,047.75
<b>Average Days on Market 2011</b>	33	30	27	22	21	18	20	21	23	27	29	33	25
<b>Units Rented 2011</b>	428	403	535	578	650	779	826	823	562	512	469	419	582
<b>Units Sold</b>	636	730	1034	1047	1212	1399	1224	1245	963	815	841	907	1004
<b>Average Monthly Rent 2012</b>	\$ 2,061.00	\$ 2,040.00	\$ 2,018.00	\$ 2,087.00	\$ 2,188.00	\$ 2,191.00	\$ 2,196.00	\$ 2,180.00	\$ 2,153.00	\$ 2,143.00	\$ 2,094.00	\$ 2,110.00	\$ 2,121.75
<b>Average Days on Market 2012</b>	35	34	27	24	22	19	20	24	27	33	35	40	28
<b>Units Rented 2012</b>	439	470	515	541	641	763	849	876	609	589	486	403	598
<b>Units Sold 2012</b>	655	736	1041	1202	1468	1547	1338	1349	1007	986	1074	981	1115
<b>Average Monthly Rent 2013</b>	\$ 2,106.00	\$ 2,053.00	\$ 2,143.00										\$ 2,100.67
<b>Average Days on Market 2013</b>	41	33	36										37
<b>Units Rented 2013</b>	433	429	494										452
<b>Units Sold 2013</b>	712	694	993										800



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